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## The Electric Vehicle Charger Market is Taking Off!

In order to expand the Electric Vehicle (EV) infrastructure to meet the State of Connecticut's decarbonization goals and provide broader availability for EV drivers, an "EV Charging Program" was recently established. Starting on 1/1/22, incentives will be provided to support the electrical infrastructure upgrade and purchase of charging stations for organizations and businesses. This includes Level 2 chargers that charge a vehicle overnight and fast charging equipment which can charge a vehicle in 1-2 hours.



As with most incentive programs, there are caveats and restrictions... but in a nutshell, the program will cover up to 50% of the cost for chargers!

So, whether you are looking to grow your business by attracting customers who drive EV's, or if you are ready to take on a new income stream by offering EV charging stations, or if you would like to offer EV stations to your employees... now may be the perfect time to learn more about the exciting EV charging market!

## **Client Spotlight:**



Artis Energy Solutions (Artis) out of Middletown & Emendee Technologies have brought energy conservation solutions to our customers for over 10 years. Since originally partnering, we have installed over \$3 million in energy upgrades, saving our customers tens of millions of dollars while improving visibility and comfort for employees and customers.

Earlier this year, Artis was experiencing issues with their phone system and was facing higher charges. Emendee completed a no-charge assessment of Artis' system and bills and developed a solution that not only cut costs in half but led to a more reliable system by utilizing a new telecom vendor to handle the phone network. Emendee also consulted with Artis and saved them several thousand dollars in resolving a timeconsuming and on-going issue with a legacy telecom provider.

According to Dan Robertson, CEO of Artis, "The Emendee Team saved us money and streamlined our telecommunications services. They are extremely responsive and worked as our partner – bringing ideas to the table that resulted in a more effective solution for our team and business. I highly recommend them and believe they would add value to your business."





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