

Now May Be the Best Time to Invest in Solar!

Although the sun has been used as an energy source since the 7th century B.C. (magnifiers were used to start fires for cooking), the modern-day use of Solar PV (photovoltaic) panels primarily evolved from space age technology advancements, including from Bell Labs, about 70 years ago.



Solar PV used to have a typical R.O.I. (Return on Investment) of 10+ years, but thanks to technology advancements, incentives & federal tax credits, a typical R.O.I. is often less than 5 years. In addition to immediate savings and zero investment required, solar solutions offer a great marketing opportunity for businesses.

Now may be the best time to invest in solar! Why? Mostly because the ZREC (Zero Emissions Renewable Energy Credit) program is being phased out this year. Why is this a game changer? Because the ZREC program offers a 15-year contractual revenue income stream to business owners who invest in a solar array, often amounting to tens of thousands of dollars!

Client Spotlight:



Located in Middlebury, New Milford, and Farmington CT, Orthopaedics New England is internationally recognized for pioneering work in adult joint reconstruction.

The goal of our initial meeting was to discuss improvements to their current phone system, as well as cutting costs. After discussing their internal processes, and learning what currently worked for them, we focused on improvements that could be implemented. Everything quickly fell into place.

According to Bernadette Jensen, Administrator; "I had the pleasure of working with Dave and Granite Communications for both of our offices. The initial meeting was about cost savings, and a better solution. We upgraded our internet, reduced the number of phones required and saved a fair amount of money. The installation and cutover took place without a glitch and the service from both companies has been pristine. Dave is easy to work with, conscientious and enjoyable. You won't go wrong!"