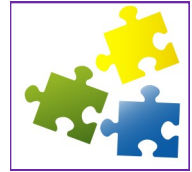




# Emendee Buzz

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Energy & Telecommunications Solutions

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## Client Corner



The Meriden YMCA recently had an Energy Upgrade, which included improved Lighting and Sensors, along with a Co-Gen Solution.



The entire solution offers multiple benefits, including:

- ⇒ Guaranteed Energy Savings
- ⇒ Updated Lighting
- ⇒ Improved Control For Heating the Pool

John Benigni, Meriden's Executive Director, is very pleased with the solution. "We were able to cut costs, become more green & improve our facility!"

## LED Tube Lights Are Flying Off The Shelves



It wasn't too long ago when the majority of businesses upgraded their lights to T-8's, which are fluorescent lights that are 1" wide. Prior to that, T-12's (which are 1 1/2" wide) were the standard solution, but they contained more mercury, were much less efficient, and had a shorter life expectancy.

As LED technology continues to change (almost daily), new products have made the next upgrade even easier. *LED Tube Lights* use about 1/2 as much electricity as regular T-8's, and are "instant-on". They contain no mercury, and their life expectancy is ~40,000 hours, which will help to lower maintenance budgets.

If you haven't replaced your lights in at least the past 5 years, it may be a good time to consider *LED Tube Lights*. Although the cost is higher than traditional T-8's, utility incentives, often coupled with 0% on-bill financing, may make the upgrade to *LED Tube Lights* the right fit for your business.

## Saving Money On Alarm Lines

Alarm companies used to require dedicated circuits, similar to 2 cans and a string, to connect their clients with the alarm network. As time went on, regular phone lines ("POTS", or Plain Old Telephone Lines) were primarily used. Regular POTS lines rarely fail, so for about \$40- \$50/month, it offered a cost-effective solution.

Today, for about 1/2 the price, more and more clients are implementing wireless solutions through companies like AT&T and Verizon, offering both savings & piece of mind.