



Emendee Buzz

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Energy & Telecommunications Solutions

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Client Corner:



Emendee has been working with VNA Healthcare, in Hartford, on a complex energy conservation solution. The upgrade was completed recently, and they are already enjoying the results.

The upgrade included motion sensors, improved parking lot (Induction) lighting, HVAC controls, and an Energy Management System (EMS), which includes computerized software allowing for further energy conservation.

Huge incentives from the CT Energy Efficiency Fund, combined with 0% on-bill financing made this project a huge win-win for everyone!

Next Issue:

Old Lights vs. New Lights

The Good, Bad & Ugly: Switching Phone Companies

Back in the 1990's, when customers began to switch their local providers, the process was less than smooth. "Cut-overs" from one company to another would often lead to short term service interruptions. Although the process will never be perfect, we have moved light years ahead. Here's a summary of where things are today:

THE GOOD: If you haven't reviewed your telecom services in the last few years, a professional review can often save money, since many services have decreased in price. Also, faster Internet access speeds have often become available, for a reasonable monthly increase (or sometimes no increase). To avoid billing issues, Emendee strongly recommends having the customer send the previous provider a letter to stop any and all billing.

THE BAD: Coordination is key. The company who is offering the network solution must coordinate with the phone system & IT vendors. If coordination is not part of the proposal, then the cutover may not be as smooth as it should be.

THE UGLY: Although things always work out, customer bills can be an issue. Since telecom is billed 30 days in advance, the first bill will often be pro-rated, going backwards & forwards. But, since the previous provider also billed 30 days ahead, as long as they are notified, a credit is issued for their final bill.

Ask how Emendee can help your company in a variety of ways!



Outside Lights: LED's & Inductions

If you haven't changed your outside lights for years, Emendee probably has a better solution. Both LED's and Inductions offer excellent lighting for a fraction of the cost of running High-Pressure Sodium and Metal Halides Lights. For instance, replacing a 1,000-Watt Metal Halide light with a 400-Watt Induction Light can save approximately \$30-\$40 per month per light on your electricity bill, while improving the lighting! And, the parts warranties are excellent on LED's (5 years) and Inductions (10 years). So, if your outside lights are pink/orange (high-pressure sodium lights), or if your lights are older than 5 years old, contact Emendee today!

