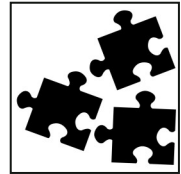


# Emendee Buzz

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Energy & Telecommunications Solutions

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## Client Corner:



John Lynn, General Service Manager at Union Savings Bank, was on a mission to improve the outside lighting at a number of bank branches.

We met with John, and determined which locations were the best candidates for LED lights. A number of locations were audited, and 9 locations were selected for the new lighting.

Along the way, we learned that their electricity supply agreement was coming up for renewal. We were able to lock in to a very competitive fixed rate, right at the time when rates were rising.

Union Savings Bank is now saving over 50,000 kWh's per year, and thousands of dollars.

According to John; "Dave has been great to work with. All work was completed timely and professionally. His recommendations are saving us money each month. I look forward to working with Emendee in the future."

## Telecom: Hosted PBX's Gain Popularity

A number of business owners invested in new phone systems just prior to the "Y2K" bubble. Now that it's 14 years later, those phone systems are starting to become more obsolete and/or outdated.



So, does it make more sense to simply upgrade your current system, or replace everything with a new premise-based phone system? Or, does a Hosted PBX ("Public Branch Exchange") make the most sense?

There are a number of factors that should be considered when designing a new solution for your business, including:

- 1) How old is your current phone system?
- 2) When does your current telecom network contract expire?
- 3) Do you have funds available to purchase a new system in your capital expense budget, or do you require financing? Or, is it more appealing to pay for a new phone system each month on your phone bill, as an operating expense?
- 4) Do you have multiple sites? If so, would you like to tie in each location so that they appear as if they were one location, allowing for ease of transferring calls and accessing voice mail?
- 5) Would you like your voice mails & faxes to appear in your email?
- 6) Do you have remote workers?

We specialize in implementing the right solution for you & your business!

## Energy Upgrades Go Deeper

A number of current Emendee clients are considering, or have already implemented, sophisticated energy conservation projects, including:

Co-Generation - "Cogen" often uses natural gas to do two things: create electricity, and use excess heat for other purposes, such as heating a pool.

Trash-To-Energy - Instead of hauling out tons of paper waste each week, we are working on an eco-friendly solution that will save tens of thousands of dollars per year, offering a huge competitive advantage.

Capacitors - When designed properly, these can save tens of thousands of dollar per year by temporarily storing excess power.