



ENERGY & TELECOMMUNICATIONS SOLUTIONS

Q2 2017

Hosted Voice Becomes More Common

Back in February, we hosted a webinar focusing on hosted and premise-based phone systems (Visit www.bit.ly/EmendeeVoice for the PowerPoint Presentation). Although Premise-Based Phone Systems are still very common, we have been implementing Hosted Phone Systems in a number of businesses. In a nutshell, here is a quick comparison:

Premise-Based	Hosted
Capital Expenditure (CAPEX)	Operating Cost (OPEX)
Higher Up-Front Cost	Lower Up-Front Cost
Some Growth Limitations	Generally No Size Limit
Optional Maintenance Plan	Built-In Maintenance Plan
Optional Redundancy	Built-In Redundancy
Tried & Tested Over The Years	Newer Technology

Energy Management Systems (EMS's)



EMS's are used to monitor, measure and control electricity consumption for lighting, HVAC (Heating, Ventilation & Air Conditioning), Walk-In Coolers, and other equipment. It's predicted that the EMS market will double in the next 5 years. There are any reasons for this:

- Continued decrease in both hardware and software costs
- Political pressure about greenhouse gas emissions
- EMS programs are becoming more common
- EMS solutions continue to show savings

Client Corner



Since 1960, Meyer Gage, located in South Windsor CT, has been manufacturing specialty gages. Their initial interest for an energy conservation project came with a twist: they wanted to increase light levels by 30%.

A number of samples were installed, and after some necessary adjustments, Jamie Meyer, President, was very pleased with the results. And, the LED's still offered a nice savings.

"Dave was instrumental in our lighting upgrade. He did a great job for us and I look forward to working with him in the future for our electricity supply savings and our telecommunication services."



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