



# Emendee Buzz

By Dave Pestillo



EmendeeTech.com

860 426-1755

Dave@EmendeeTech.com

Telecommunications & Energy Solutions

April - June 2014

## Client Corner

### EYE CENTER A MEDICAL & SURGICAL GROUP, P.C.

The Eye Center, headquartered in Hamden CT, has 4 locations, and has been in business for over 50 years.

We quickly learned that they were "over-trunked", meaning they had too many phone lines. Some lines were out of service, and some were no longer used.

The Emendee Turn-Key Solution included working hand-in-hand with their phone vendor, Extel Communications, to determine which phone lines were no longer needed.

Next, we worked with their phone company to ensure that all unnecessary lines were disconnected, and all remaining lines were put on the appropriate service plan. And, since they were using phone lines for their credit card machines, we implemented a new Internet-based credit card processing solution for them, saving them even more money.

According to Eryk Wenziaak, Administrator; "We were skeptical at first, but are now saving over \$30,000 per year! We highly recommend Dave at Emendee Tech!!"

## Recessed LED's Are Flying Off The Shelves!

Is now the right time to take another look at Recessed LED's? Although they are not always the perfect fit for everyone, they are certainly gaining popularity for a number of reasons:

- 1) LED's can save up to 85% as compared to incandescent bulbs (a 12-Watt LED has the light output of a 60 Watt incandescent bulb)
- 2) LED's require much less maintenance than other types of bulbs (they last up to 50 times longer than incandescents)
- 3) LED's are "instant on", contain no mercury & are usually dimmable
- 4) LED recessed fixtures have a very elegant look

(Left) A recessed incandescent  
(Right) A recessed LED fixture



## Credit Card Processing Solutions

If you are still using a regular phone line for your Credit Card Machine, you may be over-paying for your services. Similar to how DSL & Cable Modems replaced "Dial Up Internet" in the past decade, Credit Card transactions also began to be processed through the Internet. However, a number of business owners are still paying for an extra phone line, and paying high transaction fees.

If your Credit Card machine is still connected to a phone line, we may be able to cut your costs on your phone service and on your transaction fees!