



Emendee Buzz

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Telecommunications & Energy Solutions

April - June 2013

Client Corner



The Taylor & Fenn Company, in Windsor, CT, has been making ferrous sand castings since 1834.

Recently, their president, Brian Butler, wanted a more reliable telecommunications network.

Brian signed up for "Emendee Turn-Key Gold" Service. This allowed him to run his business, and leave all of the paperwork, vendor coordination, ordering, cancelling, and billing issues to us.

The end result: Brian is very pleased with his new network solution. In addition, their internet speed is many times faster than it has been, which means his company's productivity has also increased.

According to Brian, "We threw every trick in the book at Dave, and he handled every issue. We would recommend Dave for anyone looking to improve their telecom network."

Why Do LED's Cost So Much?!

As traditional Incandescent Light Bulbs are being phased out (75-watt & 100-watt Bulbs are no longer being manufactured in the US), LED's are beginning to gain more popularity. However, many people are having difficulty justifying the higher price tag.



LED Lights

The components for an LED light include aluminum, phosphor, a driver to convert energy into the electrical current, and an LED "wafer". Just like with many other new technologies, as LED's become more common, the prices will continue to drop. Luckily, incentives from the local utility can help offset these prices in the interim.

LED's offer a number of benefits that justify the price differential:

- ⇒ Energy cost is a fraction of the cost of running incandescent bulbs.
- ⇒ Expected life-span is at least 25x longer than incandescent bulbs.
- ⇒ They contain no mercury, so they are safe for the environment
- ⇒ They are available in many colors
- ⇒ They are dimmable
- ⇒ They are instant-on

Have You Reviewed A Recent Phone Bill?

A number of years ago, telephone companies would often honor their contracted rates, even after the expiration of the agreement.

Recently, we have seen a number of monthly telecom bills more than double. Lines that used to cost less than \$30/month are now being billed at over \$60/month.

Emendee specializes in a "Telecom Check-Up", which identifies all of your current lines & services. We'll then recommend and implement efficient & effective solutions that will keep your business ahead of the competition.