

Telecom & Energy  
Solutions

# Emendee Buzz

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## Client Corner



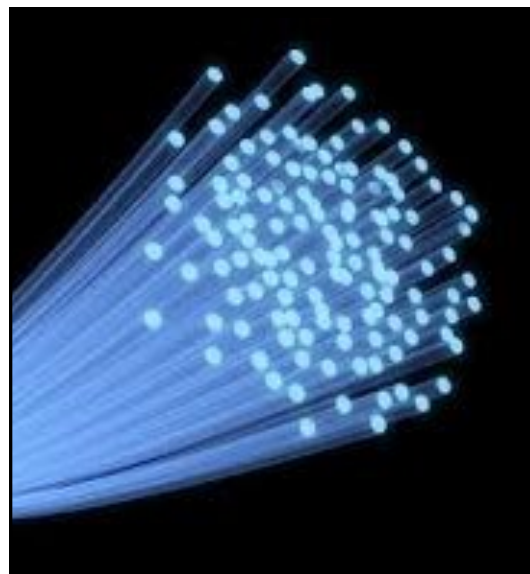
The mission of the Office of Radio & Television (located in Prospect, CT) is to educate, inform & inspire through the use of modern communications media.

ORTV signed up with Emendee Tech for an energy upgrade a few years ago. Last year, a “Telecom Check-Up” was performed, which led to a telecom consulting project. The end result: ORTV is saving thousands of dollars each year on their new telecom network, with an Internet speed more than 3x faster than before, over a Fiber Network.

According to their business manager, Scott Parmelee, “Dave has helped us save money on our energy & telecom costs. We have worked with him over 13 years, and we rely on him for his expertise. We benefit from “Emendee B-O-T”, a prepaid Block of Time service, which allows us to direct billing & repair issues to him to rectify. We highly recommend his services for Churches and other Non-Profits.”

## Telecom: Fiber-Optics - The Good & Not So Good

Telecom companies have been offering **Fiber-Optic** services for years. However, only recently have the prices hit a sweet spot.



About 10 years ago, 10M **Fiber-Optic** services, which included only Internet service (no voice) tended to cost between \$1,500—\$2,000/month.

Fast forward: Today, for about the same price, you can get 50M (5x faster) Internet and Voice service!

In addition to being extremely reliable, **Fiber-Optics** also offers very fast Internet speeds.

A few drawbacks to **Fiber-Optics** include possible construction costs (the cost to bring the physical service into your building), and higher costs than traditional copper-based services.

## Energy Suppliers—Which One To Choose?!

Which is the right one for your business? Here are some things to keep in mind:

- 1) How competitive are their rates, compared to other suppliers?
- 2) What happens at the end of the contract?
- 3) Are the rates fixed, or variable? And, how long do the rates stay that way?

If you choose a supplier through Emendee Tech, you will be notified prior to end of your agreement so that you can make educated decisions.