



Emendee Buzz

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Telecommunications & Energy Solutions

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Client Corner



**The Mark Twain
House & Museum**

After an initial consultation, it was quickly determined that Emendee Technologies should perform a “telecom check-up”.

After receiving the current customer service record, an on-site audit was conducted for verification. The proposal included “right-sizing” the telecom network, which involved removing a number of lines (some of which were no longer needed), removing extra services, changing to a lower-cost provider, and adding a redundant back-up data & voice solution.

**The End Result: Over 30%
Telecom Savings Each And
Every Year!**

According to Patti Philippon, Interim Executive Director, “It was a pleasure to work with Dave! He fully evaluated the needs of our 4 buildings and came up with a comprehensive, money-saving plan. The change-over from our former carrier to our new one went smoothly thanks to Dave’s insight and knowledge. We look forward to continuing our relationship with Dave on future projects.”

Next Issue:

What’s New for ’13

Saving Energy With Dimmable Motion

There are a number of ways to control costs for outdoor lighting solutions, including using timers, motion sensors, and LED Lights. Why not use all of the above, and include a dimmable sensor?!

Timers work well some of the time, but often need to be adjusted at different times of the year, especially after power outages. LED lights are becoming the standard for outdoor lighting...but often times the lights are on, but no one is using them.

Dimmable motion sensors may be the perfect solution. Lights can be left on when needed, and then dimmed down to 10-20% of the full level when not needed. Once the sensor detects motion, the lights would turn on to full throttle again for a predetermined period of time. The end result is 30%-80% additional energy savings!

This, combined with utility incentives, can make a good project a great project. Contact Dave today to see if you qualify for an energy audit, even if you have completed an upgrade within the last 3-5 years.



More About The Cloud: Hosted Voice

For years, many customers have been putting their data services on the cloud. More recently, customers have also been putting their voice services on the cloud; also known as Hosted Voice Services. There are a number of benefits with Hosted Voice Services, including:

- No Phone System to Lease or Buy
- Free Unlimited Long Distance Service
- Mobile Integration: Work Anywhere From Your Mobile Phone

Not every Hosted Voice provider offers the same features, benefits & reliability. Some companies are much more reliable than others. Emendee can work with you to determine which solution is right for your business.