



Emendee Buzz

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Telecommunications & Energy Solutions

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Client Corner



The Holiday Retirement Home in West Hartford (www.holidayretirement.com/overview3.aspx) offers 24-hour staffing, 3 home-cooked meals per day, and a home-like atmosphere. To help control costs, Jeremy Gurchin, from The Holiday, was on a mission to cut his electricity costs ASAP.

Since they use over 1.5 Million kWh's/year at all 5 of their locations in 5 cities, it was important to lock into the best possible price. They chose different start dates and terms to maximize the savings.

According to Jeremy, "Dave does a great job making sure our needs are met in our best interests. He also lets us know when it is a good time to act on rate changes or expirations."

Buying Electricity 101

Emendee's energy supply clients use an estimated **30 Mwh's** (that's **30 Million kWh's**) of electricity each year. Our solutions are unique: it's NOT a 1-size-fits-all approach.



There are numerous suppliers offering many different options. Here are some things to keep in mind:

- 1) When do you want the new agreement to **begin**? We can offer a number of different start dates.
- 2) When do you want the agreement to **end**? We'll look at terms with various lengths (9 - 37 months), and offer options that are right for you.
- 3) Is there an **early termination fee**? Typically, many suppliers have a number of stipulations. Make sure you understand exactly what you are committing to before signing any agreements.
- 4) What happens when the contract **expires**? Emendee clients typically get notified one to four months before expiration dates.
- 5) Emendee only offers **fixed pricing**. Historically, variable rates have been known to double, or even triple.
- 6) If you decide to switch suppliers on your own, watch out for **offers that are too good to be true**, like extremely low rates for 1 or 2 months.

Phone Systems: Unified Messaging

Regardless of whether you are in the market for a new phone system that resides in your office, or one that is hosted and/or resides somewhere else, one feature that seems to be flying off the shelves is "**Unified Messaging**".

In a nutshell, **Unified Messaging** allows users to check their email, voicemail, and fax messages all in a single mailbox. Voicemails are attached as a WAV file, and faxes are attached as PDF files. Not only does this make receiving communications (especially for those "on-the-go"), it also makes sharing information easier, since faxes & voice mails can be received and forwarded via email.