

Is it Time for a “Telcom Check-Up”?

Time and again, we find some interesting items on telecommunication bills from the phone & cable companies. Over the past 10 years, we have saved customers millions of dollars on their monthly telecom bills. Here’s how:



- It all starts with a “Telecom Check-Up”, which is a thorough review of all of the monthly services, charges & misc. fees
- Next, the required services are compared to the services that are actually on the bills
- Often, there’s a discrepancy, whether it’s a billing error or services that are no longer needed
- Emendee Tech then works with the current provider(s) to make corrections.
- It may make more sense to go to another phone and/or internet provider. We offer turn-key services for this too.

Many Emendee clients have applied the savings towards the cost of a new hosted phone system, allowing for new phones with more bells and whistles, at a fraction of the original cost!

Client Spotlight:



Essex Savings Bank was founded in 1851, and is one of the oldest banks in the country. Their “Community Investment Program” donates up to 10% of their after-tax net income to nonprofit organizations within their footprint. They have 6 offices: Madison, Chester, Old Lyme, Old Saybrook, and (2) locations in Essex.

For the past 3+ years, Emendee Tech has worked with Essex Savings Bank, implementing an entirely new voice solution, which saved them thousands of dollars per year on their annual telecom spend. In addition, all of their locations have a fixed-rate electricity supply agreement through Emendee Tech, which has also saved thousands of dollars.

According to Greg Pilney, AVP – Information Systems Officer; “Dave is a great partner! He is fully dedicated to help during large scale projects as well as smaller additions or subtractions to existing or new communication contracts. He is very thorough and explains things in detail.”