



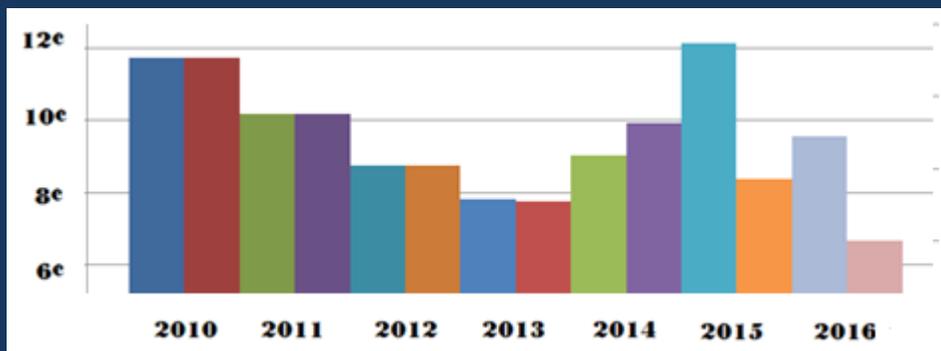
ENERGY & TELECOMMUNICATIONS SOLUTIONS

Q3 2016

## The Roller-Coaster Cost of Electricity...

Over the past 6 years, the average supply cost for electricity in Connecticut with Eversource (formerly CL&P) for a typical business (rate class 30) has been a little over 9¢/kWh.

Although it's nearly impossible to always beat Eversource's 6-month fixed rates, alternate supply options offer many benefits, including avoiding rate spikes, overall cost savings, and allowing a business to set a relatively fixed budget for their future electricity expenses.



## Client Corner



Back in 2010, Father Ron May, from St. Dominic's Church in Southington, was the first Pastor who signed up with my company for an energy upgrade. I remember him telling me that other Churches and Schools could really benefit from my solutions.

Since then, I have worked with over 6 dozen Catholic Churches and Schools, implementing energy upgrades, electricity supply services, phone systems, and telecom consulting solutions that have saved hundreds of thousands of dollars on energy and telecom expenses.

In addition to a recent LED upgrade at St. Dominic's, our solutions there have included maintenance on their phone system, as well as electricity supply services.

So, I wanted to say "Thank You" to Father May, and the many Pastors, Office Managers & Principals who have done business with me. They are truly a pleasure to work with!

## Disaster Recovery = Having Insurance

Similar to having insurance, a Disaster Recovery ("DR") solution for data information is becoming increasingly vital in the business world.

If designed properly, a successful DR plan can:

- Seamlessly protect & save vital company data
- Save thousands of dollars
- Improve productivity

Choosing a custom DR solution is not always an easy process, because there are a number of variables, and the costs can vary depending on the individual requirements. But, having no DR plan can cripple a business for both the short & long term.



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