



Emendee Buzz

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Telecommunications & Energy Solutions

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Client Corner



The Milford Bank, which has been in business since 1872, was interested in cutting their telecom expenses.

We partnered with their phone vendor, Extel Communications, and began reviewing all of their Customer Service Records from the phone company, identifying all lines & circuits at each location.

We were able to determine which lines were no longer needed, and which circuits could be upgraded to a newer technology.

The bottom line: We were able to save them over **50% off** their monthly phone bill! And, we recently completed an energy upgrade at their main branch, offering improved lighting, and **even more savings!**

LED Strip Lights Replace T-8's

Lighting technology is changing so often, it's hard to keep up! One of the latest improvements to T-8 Lighting is an LED "Strip".

An **LED Strip** fits in a normal 2x4, or 2x2 fixture. An **LED strip** does not use a "ballast": it uses a "driver". Although the light output is similar to a T-8 Fluorescent, the energy consumption can be cut in half, or more.

LED Strips are a bit pricey (but there are some nice incentives), so they work best in businesses with multiple shifts. The warranties are phenomenal, and they last up to 3 times longer than T-8's!



The Old (Left: T-8) and The New (Right: LED Strip)

Have You Reviewed A Recent Electric Bill?

Recently, we have seen a number of monthly electric bills with ridiculously high rates. One particular client was paying almost double of what their rates should've been. They are now a happy Emendee client.

There are so many companies that want to sell you their electricity. There are a number of things that you should keep in mind, including:

- ⇒ Are the rates **all-inclusive**?
- ⇒ How long are the prices **fixed**?
- ⇒ What happens at the **expiration** of the agreement?
- ⇒ How green is it? We offer up-to **100% green solutions!**