



Telecom & Energy  
Solutions

# Emendee Buzz

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## Client Corner:



The Hartford Golf Club, located in West Hartford, is a private country club, offering a rich tradition of sports, fine dining, and family-focused activities. Since they have recently not done an energy audit, Brian Higgins, the General Manager, decided that now was a good time.

The audit pointed out a number of areas where conservation measures could be implemented. Overall, hundreds of LED's were installed, as well as evaporator controls & other measures in the walk-in coolers.

According to Brian, "Our facility is now up-to-date with the latest & greatest energy conservation technologies. We enjoyed working with Dave and his partners, and we highly recommend him."

## Back-Up Voice Services Are Becoming Common

Over the years, as telecommunications technology has transitioned from Analog to Digital & Voice over Internet Protocol (VoIP), one thing has not changed: *Nothing Is Perfect!*

No matter who your local phone provider is, you probably have had one or more service interruptions in the recent past. Although static on the line may be a nuisance, having calls cut-off, or having no dial-tone can be a major problem. There are some simple ways to minimize the interruptions to your business.



Windstream offers a service called "**Direct Trunk Overflow**". This service automatically overflows your voice traffic to another location in the event of an outage. Earthlink also has a similar service called "**Call Overflow**". And, the Cable Providers offer similar ways to **Call Forward** calls to other location rather quickly.

So, if you are considering having a back-up plan in place for your voice traffic, we can help you design the right solution for your business. Here are some things to keep in mind when designing your back-up solution:

- Should calls forward to an off-site location in the event of an outage/emergency?
- Should calls forward to a cell phone, with a voice mail box for customers to leave messages?
- Do you need additional lines from another provider for redundancy?

## CPACE Program: A Clean Energy Opportunity

Earlier this year, Connecticut launched **C**ommercial & **I**ndustrial **P**roperty **A**ssessed **C**lean **E**nergy or "**C-PACE**", an innovative financing model that will allow building owners across the state to access cleaner, cheaper, and more reliable energy.

What types of upgrades are eligible? High Efficiently Lighting, HVAC Upgrades & Controls, High Efficiency Chillers, Boilers, Furnaces and Water Heating Systems, Building Enclosure & Envelope Improvements, and Renewable Energy Systems. And, since the program requires projects to be **Cash-Flow Positive**, the financing is customized for your business!